



DIRECTOR, PARTNERSHIPS & DEVELOPMENT

Background: Athletes for Africa is a registered Canadian charitable organization that uses the power of sport to promote global citizenship and raise funds to provide education and opportunity for youth in Africa.

Who we're looking for: Athletes for Africa is an innovative and growing international NGO. This position is an opportunity for an energetic and articulate fundraising professional to make their mark and carve out their own future with us.

Responsibilities:

- Lead the development and implementation of the overall fundraising and partnership strategy that will enable the organization to meet and ultimately exceed its fundraising targets
- Research, identify and solicit all major gift donors (corporations and individuals)
- Develop and execute a stewardship plan for donors, supporters and partners
- Evaluate and provide administrative leadership and training activities for all organizational fundraising and prospecting
- Coordinate and manage a volunteer team in the development/fundraising area
- Work with the Director, Programs & Finance on the development of grant proposals (CIDA, Foundations, etc.) for domestic and international programs
- In our small team, this position will also be responsible for managing its own administrative activities, including electronic database and donor file updates and reporting
- This position reports to the Executive Director

Qualifications:

- Creative, independent and results-focused fundraising professional
- Minimum three years experience in fundraising and/or partnership development, with a proven track record
- Experience in developing corporate partnerships, foundation links and partnerships with high net worth individuals
- Confident, dynamic 'people person' who can work in a fast-paced environment
- Excellent verbal and written communication skills with an attention to detail
- Creative, independent, outgoing and passionate about making a difference
- Efficient, thorough, resourceful and a multi-tasker
- Experience working for a charity and/or non-profit would be an asset, but is not required

Compensation Type: Full-time, with benefit

Amount: Starting at \$45,000 to \$60,000, commensurate with experience

Deadline: Applications must be received by 5 p.m. on Tuesday, January 12, 2010

To apply: Send your resume and cover letter by email only (no phone calls please) to:
Kieran Hayward, Associate Director, Athletes for Africa
E-mail: kieran@athletesforafrica.com

www.athletesforafrica.com